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CareMetx, LLC Acquires BioSolutia, Award-Winning Patient Services Provider

CareMetx, LLC makes its second acquisition in a month with the purchase of hub service provider BioSolutia.

BETHESDA, MD, October 3, 2018 – [CareMetx, LLC](#), a technology-enabled hub services company for pharmaceutical and biotechnology manufacturers announced they have acquired [BioSolutia](#), an award-winning hub services provider based in Lake Mary, FL. The transaction reunites former colleagues.

“This is more than a consolidation of two like-minded companies,” said Mark Hansan, President and CEO of CareMetx. “We have a history with BioSolutia’s founders. Dan Desmarais was a key player in the success of our previous company, TheraCom which led us to our initial acquisition by AdvancePCS. Jim Long was part of that AdvancePCS acquisition team in 2001. Due to the success of that combined company, it was then acquired by Caremark.”

Dan Desmarais and Jim Long, Principals and Co-founders of BioSolutia will take on leadership roles for CareMetx.

“This transaction is a win-win for our two companies,” Desmarais stated. It is a perfect combination of very complementary cutting-edge technology with award-winning patient services.”

“BioSolutia and CareMetx have the same patient-focused culture of excellence” Long said. “The last transaction I had with this team, I was on the acquiring side. Roles are now reversed and I couldn’t be more pleased to be part of reassembling the core management team.”

BioSolutia will operate under the CareMetx name. The Lake Mary, Florida facility adds a third hub operation to CareMetx’s Bethesda, Maryland and Oakland, California offices.

“With the addition of Dan and Jim, CareMetx’s team of seasoned hub services executives rounds out our expertise in the industry and expands our bandwidth for our manufacturer clients,” said Hansan.

About CareMetx, LLC

CareMetx, LLC is a Bethesda, Maryland-based company serving pharmaceutical, biotechnology and device manufacturers with technology and specialty hub services to support patient access. CareMetx is committed to delivering compassionate advocacy to patients, decision-making data and confidence-building insight to manufacturer-clients.

About BioSolutia

BioSolutia is comprised of entrepreneurial healthcare professionals, ready to apply their hands-on expertise in areas directly tied to unique specialty and broader-based drugs, medical device,



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product distribution and support services programs. BioSolutia serves a range of clients from small start-up, niche manufacturers, to some of the world's biggest research-driven pharmaceutical and health care products companies. BioSolutia was awarded the National Customer Service Association "Service Organization of the Year" for 2017. It has also been ranked in the Top 100 Companies in greater Orlando, for the past 4 years.

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